ENG 203: Business Communication
Attempt all the questions.

1. Punctuate the following sentences.
a. They ve gone replied the countess and they wont be coming back.
b. The reason was obvious they could not afford the fare.
c. Peter asked jennys father for all the customers address.
2. Report the following items of the direct speech using the suitable reporting word.
(1*3=3)
a. "If I've told you once, l've told you a dozen times; somebody must pay for the broken windows," said the young lady.
b. "Please, please say you will help me," Fred said. "I'll do anything you want, but please help me this once, Jane."
c. "Jones!" said the headmaster. "Pick up those papers at once!"
3. Complete these sentences with correct linking words and phrases.
a. A discount is given to students, $\qquad$ to people who have a students' card which is not always the same.
b. The film is for adults only,
people over 16 years of age.
4. Arrange the following words to make sensible sentences.
a. There/a/is/tall/tree/green/lovely.
b. The/dinner/has/hall/plastic/small/round/six/chairs.
5. Answer these questions in brief.
$(6 * 5=30)$
a. Write a letter to your friend who wants to learn English language. Give your experience in language learning and explain what you think is the best way to go about it.
b. Draft a text for a holiday brochure about a place where you have spent a holiday.
c. Write an article about recent change in the roles of men and women in your country.
d. Write a story of a competition in which you, or someone you know, took part.
e. Write a memo to all the staff of a hotel suggesting ways of economizing on the use of office materials like paper, electricity, phone etc.
f. Imagine that you are a BHM graduate. Write an application letter to apply for the post of Sous-Chef.
6. Answer these questions in detail.
a. Draft a telephonic conversation between a customer and room division manager in matters of services, facilities and accommodation reservation.
b. The pie charts below show the average household expenditures in Japan and Malaysia in the year 2015. Summarize the information by selecting and reporting the main features, and make comparisons where relevant.


Average Household Expenditures by Major Category

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Prepared by: Tribhuvan University Faculty of Management

# TRIBHUVAN UNIVERSITY <br> FACULTY OF MANAGEMENT <br> Office of the Dean 

2015
Full Marks: 60
Time: 3hrs

## BTTM/Second Semester/TTM 334: Tourism and Hospitality Accounting

Candidates are required o the answer all the question in their own words as far as practicable. The figures in the margin indicate full marks.
Attempt all question
Brief answer Questions:
Group "A"

1. What is accounting?
2. What is business entity concept?
3. Give the meaning of food and beverage accounting.
4. Define financial statements in a sentence.
5. What is irrelevant cost?
6. Calculate occupancy percentage on the basis of following information:
a. No. of guests 11,000 (annual)
b. No. of rooms occupied 9,500 (annual)
7. The following cash flow are given for a project.

| Year | 0 | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Flow (Rs) | $-25,000$ | 5,000 | 6,000 | 8,000 | 12,000 | 7,000 |

Required: Payback Period for project.
8. A motel operation has 70 rooms, an occupancy rate of $70 \%$, and an average room rate of Rs.1200. The owner wants you to give an estimate of sales revenue for the month of April. What is the estimated sales revenue?
9. Calculate amount of current liabilities from the following information:
a. Total current assets including stock Rs. 60,000 amounted to Rs.180,000
b. Current ratio $=3: 1$
10. Make the list of event planning phase management accounting tools.

Group "B"
Short Answer Questions
[6x5=30]
11. Write any five differences between cost and management accounting.
12. Following are the Balance Sheets and Income Statement of a company:

| Liabilities | Year 2013 | Year 2014 | Assets | Year 2013 | Year 2014 |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Share Capital | $2,50,000$ | $1,50,000$ | Plant | $2,50,000$ | $1,50,000$ |
| Long term loan | 70,000 | 50,000 | Investment | 55,000 | 45,000 |
| Bills Payable | 70,000 | 60,000 | Inventory | 75,000 | 80,000 |
| Profit and Loss |  |  | Account |  |  |
| Account | $\underline{30,000}$ | $\underline{60,000}$ | receivable Cash | 20,000 | 20,000 |
|  | $\underline{4,20,000}$ | $\underline{3,20,000}$ |  | $\underline{4,20,000}$ | $\underline{3,20,000}$ |

Income Statement for the year 2014

| Particulars | Amount |  | Amount |  |
| :---: | :---: | :---: | :---: | :---: |
| Sales revenue |  |  |  | 2,50,000 |
| Less: Cost of goods sold |  |  |  | 1,50,000 |
| Gross profit |  |  |  | 1,00,000 |
| Less: Operating expenses |  | 30,000 |  |  |
| Depreciation |  | 20,000 |  |  |
| Other expenses |  | 30,000 |  | 80,000 |
| Net Income |  |  |  | 20,000 |

## Required: Cash Flow Statement

13. A company has enough utilized capacity; therefore, it would like to see the possibility of manufacturing a component used in its main product. The buying cost of the component for the next year would be Rs. 10 per unit. The other data have been presented below:
Annual need for component
40,000 units
Cost estimate for production:

| Direct material | Rs. 3 |
| :--- | :--- |
| Direct wages | Rs. 4 |
| Manufacturing overhead (Rs. 3 for fixed) | Rs. 5 |
| Total cost | Rs. 12 |

Required:Differential cost analysis to consider the desirability of options.
14. You are given the following information pertaining to financial statement of a firm:

| I. | Total assets (Including preliminary expenses) | Rs.2,40,000 |
| ---: | :--- | ---: |
| II. | Inventory: |  |
|  | at the beginning | Rs. 80,000 |
| III. | at the end of the year | Rays in a year 40,000 |
| IV. | Gross profit (20\% of sales) | 360 days |
| V. | Average collection period | Rs. $1,20,000$ |

## Required:

a. Amount of sales
b. Amount of Debtors
c. Total assets turnover ratio
d. Inventory turnover ratio
15. The sales forecasts relating a manufacturing company are summarized below:

| Months | Sharawan | Bhadra | Aswin | Kartik |
| :--- | :--- | :--- | :--- | :--- |
| Sales (in units) | 20,000 | 30,000 | 40,000 | 30,000 |

Selling price per unit is Rs.20. Each unit of output 2 units of raw material and each unit of raw material will cost Rs.2. The company's policy is to keep equal unit of output required for the next month's sales and uniform materials inventory of 30,000 units. Opening finished goods inventory was 20,000 units.

## Required:

a. Production budget for the first three months.
b. Materials purchase budget for the first three months.
16. Briefly explain the users of financial statement.

## Group "C"

## Comprehensive Answer Questions

[2×10=20]
17. Prepare cash budget for the three months covering October, November, and December of year under below:

| Months | SalesRs. | Purchase Rs. | Wages Rs. | Other exp.Rs. |
| :--- | ---: | ---: | ---: | ---: |
| September | $1,50,000$ | 60,000 | 20,000 | 9,000 |
| October | $2,00,000$ | 80,000 | 40,000 | 10,000 |
| November | $4,00,000$ | $1,40,000$ | 60,000 | 18,000 |
| December | $3,00,000$ | $1,00,000$ | 50,000 | 16,000 |

## Further information:

a. $0 \%$ Sales are made in cash and the rest collected in the next months
b. Purchases are $25 \%$ in cash the rest paid in the next months.
c. Wages and other expenses are paid in the same month.
d. Cash balance on October 1 of the year is Rs. 40,000
18. The cash flow of two different projects is given below. The cost of capital of both projects is $10 \%$.

| Year | Project A | Projects B |
| :---: | :---: | :---: |
| 0 | $(3,00,000)$ | $(3,00,000)$ |
| 1 | 70,000 | $1,00,000$ |
| 2 | 70,000 | $1,50,000$ |
| 3 | 70,000 | $1,00,000$ |
| 4 | 70,000 | 80,000 |
| 5 | 70,000 | 50,000 |

Which project should be preferred if NPV criteria is used?

