



KFA MONTHLY BUZZ



Training

Education

Consulting

AgriBusiness

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From Founder/Executive Chairman's Desk

We established KFA on 4th of July, 2001 and since then have come a long way. In past twenty two years, like any other business, we also witnessed our ups and downs. Started as a Banking Training Center, KFA has expanded its wings in diverse areas under Training, Education, Consulting and now recently-commenced KFA Agro & Processing Unit.

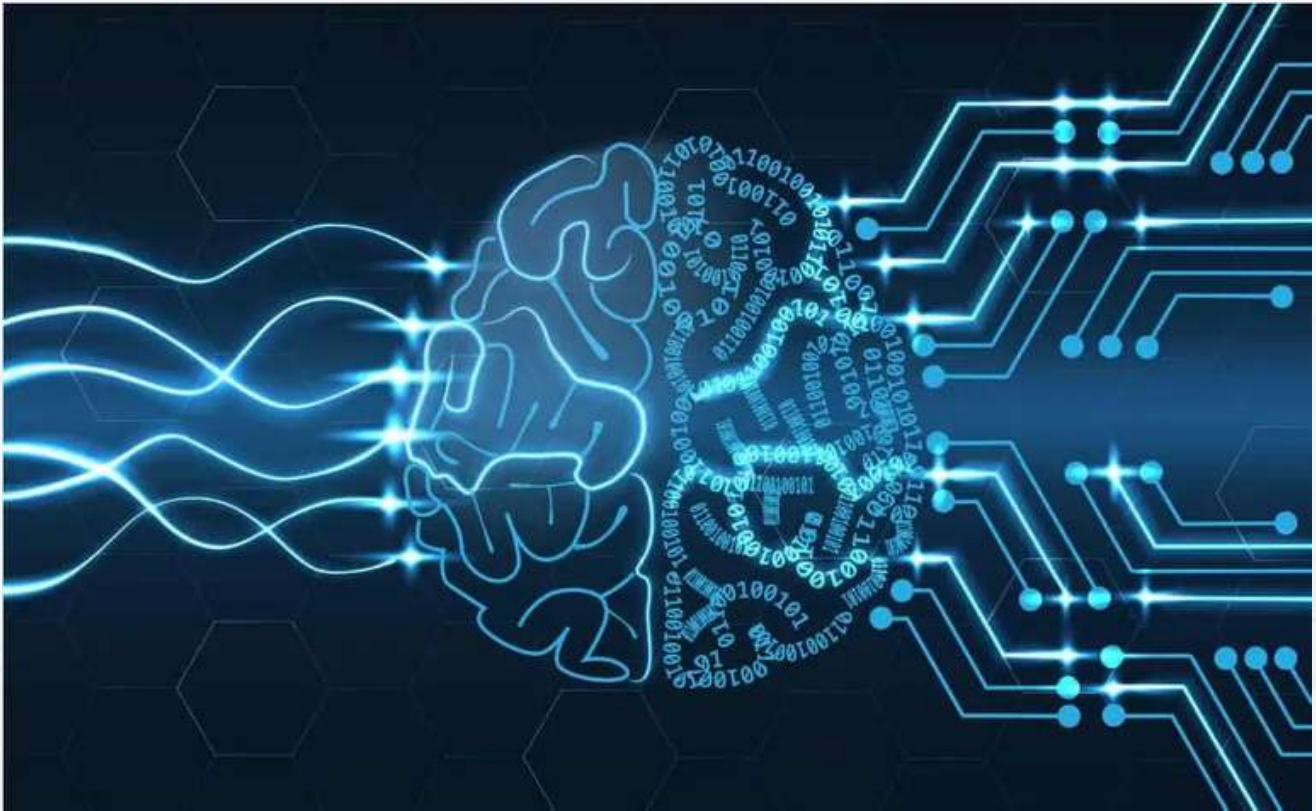
We strive to continuously contribute in these strategic areas and also want to keep on contributing for social cause to the orphan/homeless children through our NGO 'Resta Foundation'.

We would like to thank all our valued customers, students/parents, regulators and staff members for believing in our vision and dedication.



Mr. Resta Jha
Founder/Executive Chairman
KFA





By Ms. Kritika Tuladhar
Program Coordinator - BCS.IT
KFA

Artificial Intelligence (AI) is revolutionizing the way we live and work. With advancements in technology and the increasing availability of data, AI is transforming entire industries and creating new opportunities for innovation and growth. Being a 90's kid we had a very traditional upbringing. I used to study in classes where there was a blackboard and whiteboard. The audio-visual session used to be a

Artificial Intelligence, how is it changing the traditional education system

movie in the school auditorium. Computers were strictly only for the computer period. Since then, there has been a drastic change in the way education is delivered in schools and colleges. AI is being used to personalize learning experiences, provide customized feedback, and improve student engagement.

Students can receive individualized learning experiences based on their unique skills, weaknesses, and learning preferences using a variety of AI-powered tools. AI can also be utilized to deliver personalized feedback and suggestions, assisting students in concentrating on the areas in which they need to improve the most. Students can use online resources like Altitude Learning, which offers personalized feedback and recommendations, to teach themselves through a self-directed learning route. Each learner's capacity to engage in self-directed learning is increased by the tool's distinctive interface and assessment system.

The way teachers grade student's papers is another change I've noticed in education. In order to save teacher's time and effort, AI can be utilized to evaluate assignments and tests. This can allow teachers to concentrate on more crucial activities, like giving students individualized feedback and support. Tools like gradescope can be used by the teacher to grade paper-based exams and online homework, as well as to prepare projects all in one place.

Interactive learning is another change I've noticed. Virtual simulations have the potential to be more successful



and interesting than conventional classroom lectures in terms of helping students retain information. Numerous tools, like Midas, Ambition Guru, and others, offer such a platform.

AI is transforming both how we teach and how we learn. Schools and universities in Nepal are likewise adjusting to the changes slowly but surely. Future developments in AI are anticipated to have much more of an impact on education.



Exhibit the skills that "new normal" hospitality is looking for!

Since providing exceptional service and making customers smile are the main goals of the industry, there are a core set of skills that you'll need to possess.

Imagine how the last few years have altered the playing field when you examine your soft skills i.e technical, employment-related skills, and emphasize the ones that will make you stand out in the industry.

Therefore, I've put up a list of the 5 essential hospitality abilities needed for success to help you decide whether you have what it takes to succeed in this industry.

1.Customer service skill

"Quality is remembered long after price is forgotten." – Aldo Gucci
There are ample of quotes but this one is my favorite. It neatly defines hospitality sector. Customer service is mostly about being upbeat and proactive.

5 Basic Skills Required to be Best Hotelier

It is your responsibility to make sure that your customers are having a fantastic time and are worry-free, whether you are merely pouring beverages, clearing garbage or managing a whole hotel. Your ability to exceed customer expectations is the one thing that, may make or destroy you in the hospitality industry.

2. Personality traits

Customer service and interpersonal skills go hand in hand.

You will need to engage with and help people on a regular basis if you intend to pursue a position in hospitality. You need to have interpersonal skills like empathy, active listening, bargaining, and conflict resolution for this reason.

When dealing with upset or irate customers, this collection of social skills will come in extremely handy since it will enable you to defuse the situation and address the customers' problems in a way that will placate the irate consumers.

3. Abilities to multitask

The fact that the hospitality industry is so frequently chaotic is one of the reasons it may be so challenging to work in. There isn't usually such a thing as a quiet day at work, so having the ability to multitask and manage numerous activities at once would be helpful.

This requires developing good time management and prioritization skills. You also need to be able to handle stress and maintain composure in the face of chaos.

4. Clear Collaboration

You'll meet guests and work with people of all ages, temperaments, ethnicities, and backgrounds every day, so it's critical that you have the ability to communicate in a way that is both clear and intelligible and reflects well on your organization.

How you communicate with clients and co-workers to how well you write in emails matters. Communication skills with clients and team members are crucial, for any position, in any field.



**By Ms. Shreejana
Thapa Magar**

BHM Relations Officer, KFA

5. Mastery of Another Language

In our globalized world, multilingualism is key and English is no longer enough. In this sense, industries are seeking to provide a better service by speaking other languages.

This phenomenon is even more important when it comes to the hospitality sector. If you bring more than one language as a job skill to the hospitality industry, it will make you more marketable. The industry is known for allowing workers to travel, whether it's a cruise line or a chain of resorts. But the door opener to winning these lucrative and exciting roles is having the ability to speak multiple languages. High Demand for Languages Other Than English in the Hospitality Industry are

- Spanish: Spanish is another of the most widely spoken languages around the world and is therefore in great demand in the tourism and hospitality industry.
- Mandarin Chinese
- German
- French

These are essential soft talents that are highly sought after in any employment.

Look Back at Some of Our Training Events



Bonding through Bridges

A training led by Mr. Kishlaya Jha, CEO/Director - Training, KFA, Mr. Naba Raj Gautam, Sr. Training Relationship officer and Mr. Raman Nepali, Professional Trainer to Siddhartha Insurance & Premier Insurance.



Leadership with Impact for Business

Training program on "Leadership with Impact for Business for the employees of Samar Pharma Company Pvt. Ltd by Mr. Kishlaya Jha, CEO/Director - Training and Mr. Nabaraj Gautam, Sr. Training Relationship Officer, directed the training.



KFA Training
Providing training services
since 2001

Look Back at Some of our Training Events

Orientation & Onboarding Course



KFA organized 5 days workshop on the "Orientation & Onboarding Course" for Trainee Assistants of Nabil Bank Ltd.



Behavioral Session & team Building Activities



A training led by Ms. Jasmine Hada Bajracharya, Director - Academics & Consulting, KFA, to the staff of the Australian Embassy Nepal.



Strategic Alliance & Campus Life

Strategic Alliance with Nepal SBI Bank



KFA Business School signed a strategic alliance with Nepal SBI Bank, to offer our students with internship and placement opportunities. Our students can gain valuable work experience and networking opportunities through this.

Strategic Alliance with BATAS Organization

This Strategic Alliance is a great opportunity for internship and placement for our students.



Batas today is one of the most successfully growing organizations in Nepal.

International Internship at Holiday Inn & Suites Dubai Science Park, Dubai, UAE.



After several international placements, KFA tie-ups directly with Holiday Inn & Suites Dubai

Science Park, Dubai, UAE For BHM International internships. Our students, Mr. Prajawal Chaudhary, and Mr. Pramod Dhungel got selected for the internship opportunity.

Orientation Program for New Intake of BHM and BCS.IT

KFA conducted a week-long orientation program in class for its BHM & BCS.IT students, to help them comprehend various managerial and technical aspects as well as chances in the world of hospitality for BHM students and networking and cyber security for BCS.IT students.

Following that, as part of their orientation program, the students were taken to Titsung, Makwanpur.

Students learned valuable lessons on time management, career planning and increasing productivity. They participated in team games and showcased their talents through dance, standup comedies, and beatboxing.



Our HR Diagnosis and MDP Program Commencement



**Successfully signed HR
Diagnosis with Prabhu Life
Insurance**



**HR Diagnosis with National Life
Insurance**

“ KFA Consulting has provided consulting services to more than 100s of corporates in Nepal. ”



KFA's Management Development Program (MDP)

On 2nd February 2023, KFA commenced Management Development Program (MDP) at Hotel Ambassador, Lazimpat for aspiring leaders of tomorrow.

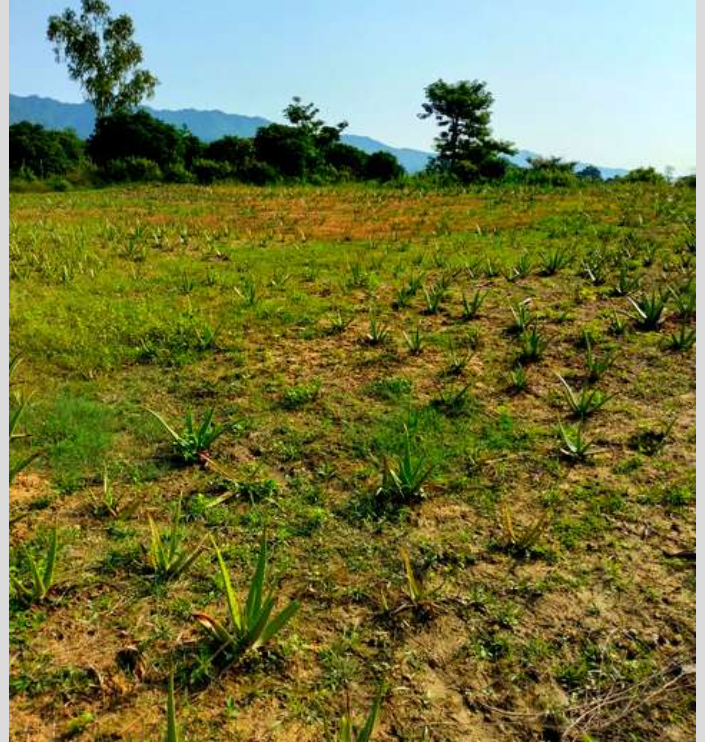
MDP is 2.5 months course that helps to attain confidence, agility, and insights required to succeed.



Our Plantation Journey



Avocado tree



Aloevera Farming



Dragon Fruit

Close to 1000 dragon fruits were planted in KFA Agro Farm, Siraha.

Did you know?

The most valuable part of the aloe vera plant is the clear gel found inside the leaves, which contains 75 health-giving nutrients, including amino acids, vitamins, minerals and enzymes.





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